



# Comptroller's Guide to NON-PROFIT FISCAL MANAGEMENT

### What We Will Cover Today

- 1. Know Your Contract
- 2. The Advance Process
- 3. The Claim Process Overview
- 4. Preparing a Claim
- 5. Claim's Checklist



### What We Will Cover Today

## How Many of You Submit Perfect Claims?





### 1. Know Your Contract

#### **TERM:**

This agreement shall <u>commence</u> on January
1, 20xx and <u>terminate</u> on December 31,
20xx, unless sooner terminated in accordance with the provisions of the agreement." *Emphasis Added*.



#### **SERVICES:**

"... The program which is more fully described in <u>Appendix A</u> attached hereto and incorporated herein by reference shall be subject to the direction, approval and control of the Office."



#### **PAYMENT:**

"Amount of Consideration. The maximum amount to be paid to the Contractor as full consideration for the Contractor's services under this Agreement (the "Maximum Amount") shall not exceed xxx,xxx and oo/100 dollars, payable as follows:"



- ACCOUNTING PROCEDURES; RECORDS.
  - A) "Records shall be maintained in accordance with GAAP and, if the Contractor is a non-profit entity, must comply with the accounting guidelines set forth in the <u>Federal Office of Management and Budget 2. C.F.R. Part 200</u>." Such records shall at all times be available for <u>audit</u>, <u>inspection and copying</u> by the Comptroller . . ."
  - EVERY CLAIM SHOULD BE PREPARED WITH FULL SUPPORTING DOCUMENTATION, EVEN IF NOT REQUESTED BY DEPT. OR CO..

#### **ACCOUNTING PROCEDURES; RECORDS.**

#### ■ FEDERAL:

■ 2 Code of Federal Regs. Part 200 (Cir. A-122)

#### □ STATE:

- Consolidated Fiscal Reporting and Claiming Manual
- NYS Comptroller's Local Gov. Mgmt. Guides
- NYS Program Specific Guides (i.e. <u>OASAS</u>, OFS, etc.)

#### **COUNTY:**

- Guide for preparation of Youth Board Vouchers
- Mental Health, Chemical Dependency Claim Guides



#### **ACCOUNTING PROCEDURES; RECORDS.**

- B) Within <u>x</u> days of the termination of this Agreement, Contractor shall file with the Office and the Comptroller of the County, reports as follows:
  - A complete and verified <u>reconciliation</u> report to include all monies received and monies expended during the term of this Agreement, must be submitted with the final claim voucher.
  - A Final Project Report (to department)
  - Annual Inventory Certification (to department)



#### **MODIFICATIONS TO CONTRACT BUDGET.**

- Vendor may make adjustments to Universal Budget if <u>less</u> than 10%.
- Vendor may make adjustments to Universal Budget if more than 10%, with Departmental Approval.

### 2. The Advance Process

#### **PAYMENT PROVISION:**

- one third (1/3) of the amount above shall be paid in advance upon the *final execution* of the Agreement; and"
- Subsequent payments shall be on a reimbursement basis for actual expenses incurred and solely in accordance with the budget attached hereto."

### 2. The Advance Process (cont.)

 Advances are generally approved by the Claims Division on the same day, so long as the following are in our possession: (1) Prior Contract is Reconciled, (2) Certified Contract and (3) Completed Claim Voucher.









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### 2. The Advance Process (cont.)

1

Reconcile Prior Year Contract

9

• Current year contract executed <u>AND</u> a certified copy delivered to Comptroller's Office

3

• Submit completed voucher to Dept. for Comptroller Claims approval



### 2. The Advance Process (cont.)

- If CO approves by End of Day Monday, TR will make Payment on Wednesday.
- If CO approves by End of Day Wednesday, TR will make Payment Friday.
- \*Schedule can change at discretion of TR.



### 3. Claim Process Overview

#### 1. Department (authorization)

Level 1: Claim is assembled and certified by department recommending payment.

Level 2: Claim Receives Supervisory Review prior to submission to Comptroller's for Audit.



#### 2. Comptroller Claims (audit)

Level 1: Claim is audited by dedicated non-profit team, and, if documentation is satisfactory, approved.

Level 2: If claim is over \$100k, it requires audit by a supervisor prior to final approval.



#### 3. Treasurer's (payment)

Approval received electronically by Treasurer's Department, either prior to close of business on Monday or Wednesday.

For all claims approved prior to close of business on Monday, payment is made Wednesday, for Wednesday, payment made on Friday.



### 3. Claim Process Overview (cont.)

- How long does the process take?
  - After the Department submits to CO, a claim is generally approved within less than 30 days, if <u>In Good</u> <u>Order</u> (IGO).
  - Each email back and forth may delay claims as much as an additional week.
  - Each official rejection may delay claims as much as an additional 14 days or longer.
- On average, 4 in 5 claims contain at least one error and require more information.

### 4. Preparing a Claim

- **GENERAL AUDIT STANDARDS.** 
  - Any and all guidelines specified in contract.
  - Office of the State Comptroller's Division of Local Government and School Accountability, Local Government Management Guide for Improving the Effectiveness of Your Claims Auditing Process

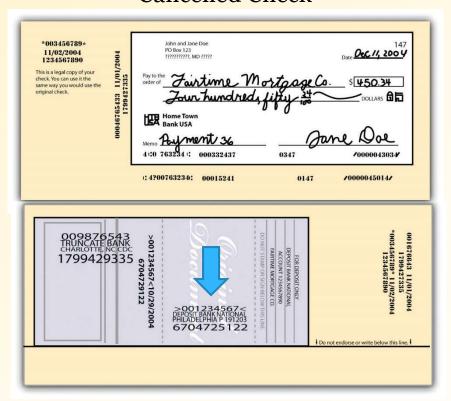
#### PROOF OF PAYMENT.

- All charges require "Proof of payment," clearly showing amount being paid, and consists of, but is not limited to:
  - canceled checks,
  - bank statements,
  - notice of electronic payment, or
  - confirmation email of electronic payment or automatic payment made, etc.
  - When using <u>Credit cards</u>, proof of payment is a credit card statement with amount indicated <u>AND</u> proof of how the credit card was paid.

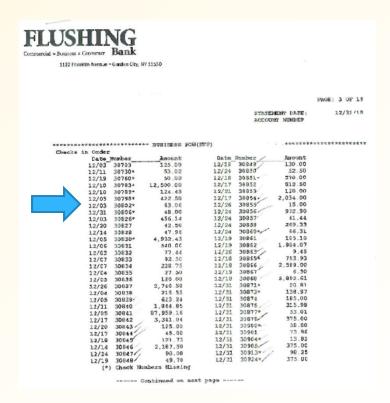


#### PROOF OF PAYMENT (cont.)

#### Cancelled Check



#### **Bank Statement**



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#### Nassau County Human Services Universal Budget Form

#### Return to Face Sheet

Contract #	0
Contract Name:	0
Program Name:	0

Select Line To		Budget Summary	
Work On Here	Line #	Expense type	Total \$
75	1a	Salary	\$0
Work on Salary and Fringe	1b	Fringe	\$0
	1 Total	Personnel (Salary plus Fringe)	\$0
Work on Line 2	2	Consultant(s)	\$0
Work on Line 3	3	Travel / Per Diem / Transportation	\$0
Work on Line 4	4	Equipment	\$0
Work on Line 5	5	Supplies	\$0
Work on Line 6	6	Contractual Services	\$0
Work on Line 7	7a	Rent	
	7b	Utilities	\$0
Work on Line 8	8	Department Specific Costs	\$0
Work on Line 9	9	Other Costs	\$0
Work on Line 10	10	Administrative Overhead	\$0
		Gross Expenditures (Lines 1 – 10)	\$0
Work on Line	11	Revenue, Income, Matches, Local Tax	\$0
		Net Budget Total (Lines 1 – 10 minus line 11)	\$0
Agency Contribution		Agency Contribution	\$0
		Net Contract Total (Net Budget Total minus Agency Contribution)	\$0



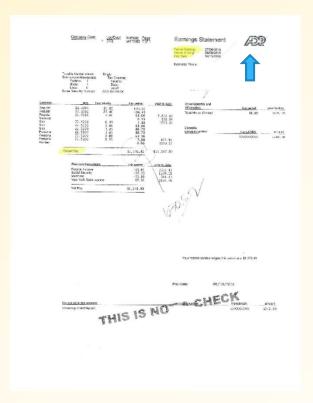


#### 1a. SALARY/PAYROLL

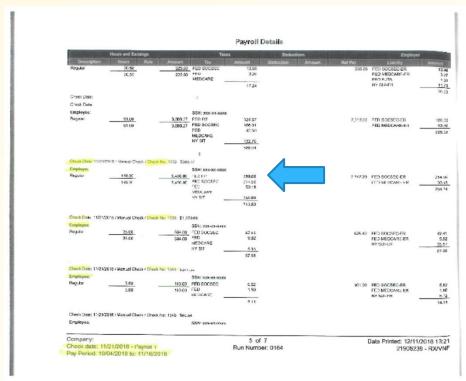
- "Certified" payroll, either
  - Reports from a data processing or payroll company for period claimed with name/title, check #'s, check dates, payroll period, gross amount of pay and allocation should be indicated.
  - In the case of vendors that do not use a payroll company, please provide copies of cancelled checks or bank statements indicating check numbers or automatic payments.
- □ If employee is hourly, a timesheet is required
- □ Titles need to be accurate.

#### 1a. SALARY/PAYROLL

Earning's Statement



Certified Payroll Register From Payroll Company
OR Supervisor Report AND cancelled check



#### 1b. FRINGE

- Complete invoices, including list of names claimed and calculation of allocations.
- Individuals listed in <u>FRINGE</u> must match individuals claimed in payroll.

Payroll



Fringe

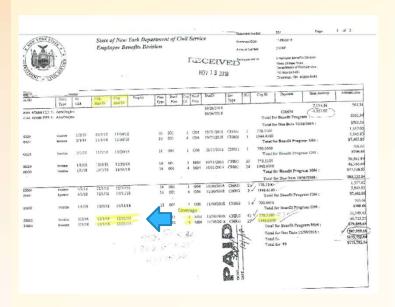


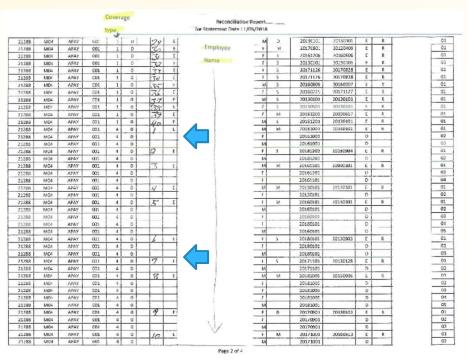
#### 1b. FRINGE

**Benefits Invoice** 



#### **Reconciliation Report**





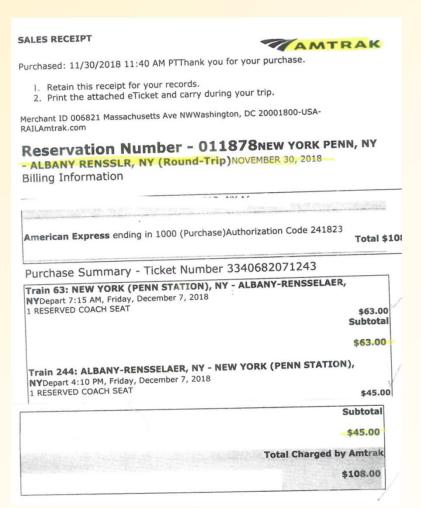
#### 2. CONSULTANTS

- Submit contract agreements, time sheets and/or invoices for independent contractors or consultants, invoices for contractual services.
- In certain instances, less or more documentation may be required, depending on the situation.
  - In general, Consultant/Contractual agreements are required for those that have them (i.e. professionals includes hours to be worked and rate of pay).
  - Invoices could be accepted for those like repair, exterminators, etc (outside services that do not have specific agreements, etc.).

#### 3. TRAVEL/PER DIEM/TRANSPORTATION

- A log for mileage claimed, receipts for gas, tolls, transit, parking, metro cards, etc. claimed, receipts for any travel related to conferences/training.
- Verify whether written Departmental approval is required for any claims for out-of-state travel, and if so, please provide.
- For more information, you may reference the Office of the New York State Comptroller's <u>Local</u>
   Government Management Guide for Travel and Conference Expense Management.

#### 3. TRAVEL/PER DIEM/TRANSPORTATION



#### <- Ticket Invoice

#### Travel Mileage Log

Program: Address:	_		-		Date	11/487	<b>28</b> - 11/30/18
	_			PAID DATE Check Number	Wascill	Sessider ID	APIBITISK
Date	From	To	Single a	Amount of Checi	4-MBM	GL#	53460
		600 Albany Ave.	Round		Miles - Traveled	Program Rate	Actual
11/19/18	.ong Beac	400 Uniondale ave,	Round	To pick up cloths and supplies for clients	41.200	0.545	72.454
11/21/18/2	., Long Beac	630 Old Country Rd.	Round	Outreach and testing at Uniondale	21.000	0.545	11.445
1/26/18		Garden City 600 Hempstead Turnpike	Round	Outreach at the Bus Station of the mall	23.800	0.545	12.971
1/26/18	-	91 N. Franklin St, Hempstead	Single	Outreach at Elmont Home Depot	11.400	0.545	6.213
1/27/18	d	91 N. Franklin St,	Single	Return to office	6.000	0.545	3.270
1/28/18	d	400 Uniondale ave.	Round	Outreach and hand out flyers for our forum at Hempstea	d 18.800	0.545	10.246
1/28/18 2	d	400 Uniondale ave,	Single	Meeting with a client for HTV test	21.000	0.545	11.445
1/28/18		540 Fulton Ave, Hempstead	Single	Outreach at Uniondale public Library	10.500	0.545	5.723
/28/18 5		26 West Park Avenue, Long Beach	Single	Taking a client to planned Parenthood for HIV testing	2.000	0.545	1.090
/29/18		1 Education Dr, Garden City	Round	Return to office  Outreach and handing out flyers for our forum at Nassau	9.600	0.545	5.232
/30/18	, Long Beach	250 Fulton Ave, Hempstead	Single	Community College	25.000	0.545	13.625
/30/18	d	151 Alkier St, Brentwood	Single	World AIDS Day event at Hempstead  Outreach for World AIDS Day and handing out flyers for ou	9.600	0.545	5.232
/30/18 1.	V. Steeler	26 West Park Avenue, Long Beach		forum at the salvadoran Consulate	25.400	0.545	13.843
			July 1	Return to office and picking up more material for the next d	T/	0.55	19.62
relay certify that the	travel was necessary on off	icial business and the informatio	on is correc		281 90		142.409
				_			

#### 4. EQUIPMENT

- Prior written department approval should be submitted for purchase caps and three (3) bids, if applicable.
- The bids should be submitted to the Department as supporting documentation with the voucher where the purchase is being claimed. If the lowest bid was not used, then a statement explaining why the winning bidder was used is required.
- In all cases the lowest responsible bidder is awarded the order/contract, if not, provide explanation.
- Remember, equipment is property of the State or County (depending on program) and must be inventoried.



#### 4. EQUIPMENT (Cont.)

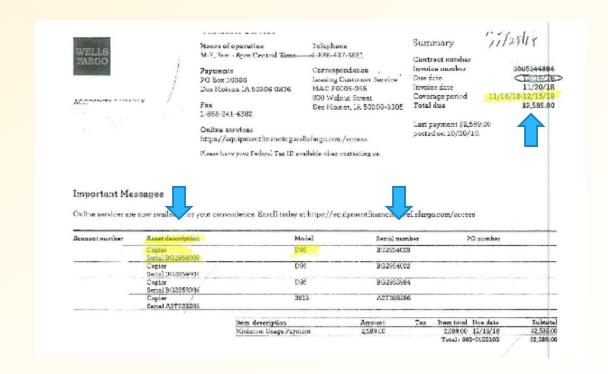
Purchases are subject to NY State General Municipal Law and Nassau County Procurement Policy, which include the following:

- Purchases under \$500 do not require competitive bids. Only one recorded quote is required. Additional quotes may be requested if the Buyer deems it appropriate for savings potential.
- Purchases \$500 to \$2999 require three informal competitive bids. The Buyer must obtain and record at least three verbal quotations.
- Purchases \$3000 to \$9999 The Buyer must obtain and record at least three written informal quotations from the vendors.
- Purchases \$10,000 or more The Buyer must prepare a Formal Sealed Bid which has a separate set of compliance rules requiring strict adherence. The sealed bid is typically sent to at least three bidders and is advertised in Newsday. Bid notification is also posted on the Nassau County website www.nassaucountyny.gov, "eServices for Business", "Bid Solicitation Board
- Vendors are given a minimum of 5 days to respond, although most formal bids provide additional time. Sealed bids are opened publicly at a precise, prescribed time and location. Other minor procedural requirements may apply.

#### 4. EQUIPMENT (Cont.)

- Vendor
- Item type
- Serial #
- Cost
- Period

Since < \$2,999 + 2 more bids



+Proof of Payment

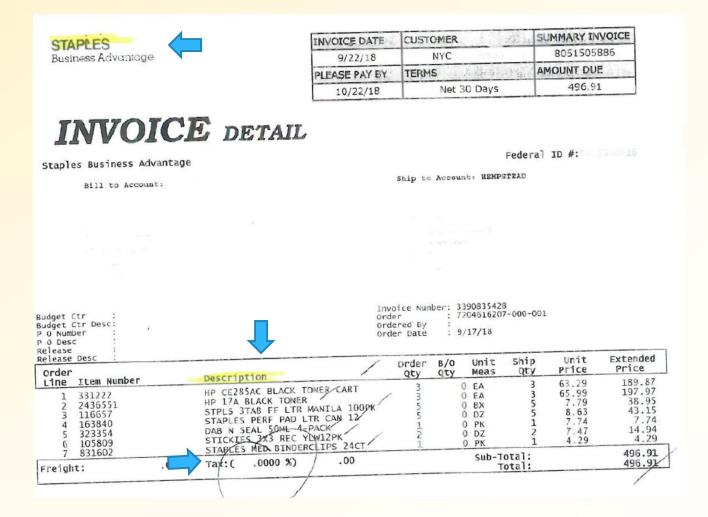


#### 5. SUPPLIES

- All supplies must be supported by documentation (clearly visible receipts that also show date, store, amount).
  - In all cases, a receipt or proof of purchase is required.
  - In instances where the purpose of the supply is not immediately recognizable, please provide a letter stating the purpose of the purchase.
    - i.e. "A truckload of sand," or "Clown Costume"



#### 5. SUPPLIES





#### 6. CONTRACTUAL SERVICES

- Contracts for service agreements and rental agreements, or invoices for consultants and/or contractual services.
- This must include rate and hours.
- If purpose of contractual service is not immediately identifiable as being program specific, provide explanation.

#### 6. CONTRACTUAL SERVICES

- Contractor Name
- Compensation
- Services Rendered
- Signed by parties

This	document confirms that the			Inc. has agreed to hire			
	as a Register Nu	rse consu		employee) at the rate of \$70.00			
per h	hour for an estimated 18 hours pe	r week: e	stimated an	nual compensation			
appro	roximately \$65,520. This agreeme	nt will be	effective as	of 7/12/2018 and will and			
7/12	2/2019, subject to renewal.			or <u>Transport</u> on a vin tha			
Both	parties are aware that this agree	ment can l	be canceled	at any time by either of the			
partie	ies involved provided that reasons	ble notice	of terminal	tion is given. Below is a			
descr	ription of the consultative work of	which		tracting.			
Below	w is a description of the consultati	ive work o	f which	'is contracting.			
	Conducting evaluations of sub- management services	stance usir	ng clients wi	ho may require withdrawal			
٠	Administer medications and co relates to substance use disord services.	nduct clin ers and to	ical sessions complete a	s focusing on physical health as it ill required documentation of			
	Utilize the nursing process to assess, plan, implement and evaluate client care.						
	Must be able to collect, analyze	Must be able to collect, analyze, and interprets data and information from health					
	care team and formulate an ap	propriate	nursing care	plan of action			
	Provide on call services, commi	Provide on call services, communicate with MD and management as required					
že.		uired		Service as required			
l is ag	greed that	vill bill .		and the state of t			
-	vice provided at each site and sub		nices to:	eekly basis and include all dates			
	provided at cach size and sub	time an inve	oices to.				
ignato	ories to this agreement:						
1	· W			.1.1			
			7	1/21/1			
			ľ	Date			

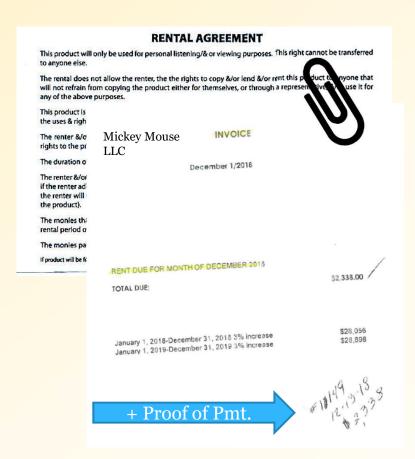
Independent Contractors' Agreement between



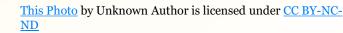
#### 7a. RENT

- Provide invoice from landlord and current lease/rider (or you may get one or the other).
- Also, provide itemized bill from landlord for each category when rent includes utilities and taxes.
- If organization owns its facility and has a mortgage, "Mortgage Interest" must be included in this category.

#### 7a. RENT (cont.)







#### 7b. UTILITIES

- For Gas, Electric, water, heating oil, phone, cable and communications, claims require complete current invoices dated within the contract period.
  - Late fees not allowed
  - No "Past Due" amounts
  - If location is uncommon, please explain (i.e. offsite facility, temporary space, etc.).

#### 8. DEPARTMENT SPECIFIC

- In the event you are instructed to make a purchase by the Department:
  - Complete current invoices dated within contract period
  - Include departmental instructions

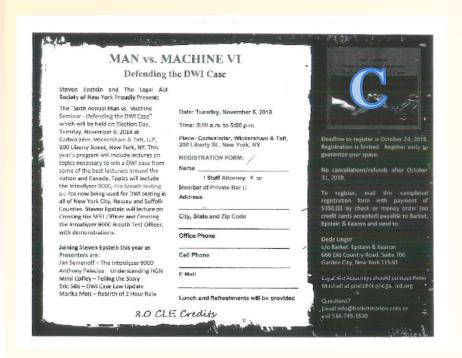


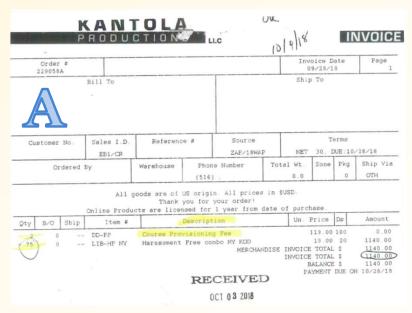
#### 9. OTHER

- Conferences/Training
  - Agendas, confirmation of registration and proof of attendance is always required for claims.
    - Proof of Attendance can be as simple as a list of employees attending, if it's local. It could be a hotel bill, conference registration, certificate of completion and/or agenda for an out of town conference. More or less documentation may be requested depending on the specific documentation provided.
    - In the event no Proof of Attendance is available, a signed certification will be required.

#### 9. OTHER

- Conference Invoice (A)
- Proof of Attendance (B)
- Conference Program (C)







#### 10. ADMIN OVERHEAD

- Usually a fixed percentage for program management costs (i.e. 10%).
  - Must show calculation (i.e. \$100,000 (total) x 10% (admin fee)= \$10,000.)



- NON-ALLOWABLE CHARGES
  - NYS Consolidated Fiscal Reporting and Claiming Manual, Appendix X: Adjustments to Reported Costs
    - Sales Tax
    - Late fees,
    - Contributions/Donations,
    - Fines, costs related to failure to comply with Fed, State or Local laws (i.e. tickets, fines)
    - Among many others . . .



### 5. Claim's Check List

- Did you receive WRITTEN Departmental/State approval where necessary?
- Did you Organize? Submit the claim in orderly fashion, with supporting documentation following sequence of universal budget itemization and summary sheets.
- Did you remove past due amounts on invoices/bills?
- Did you explain any calculations?
- Are copies legible and neat? If is difficult for you to read, it will also be for us.
- Do invoices/claim voucher back-up name the service/item being purchased, not just the Credit Card Company or Bank?
- Are costs clearly related to the program? If not, explain.
- Did you sign your claim?



### **More Information**

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